

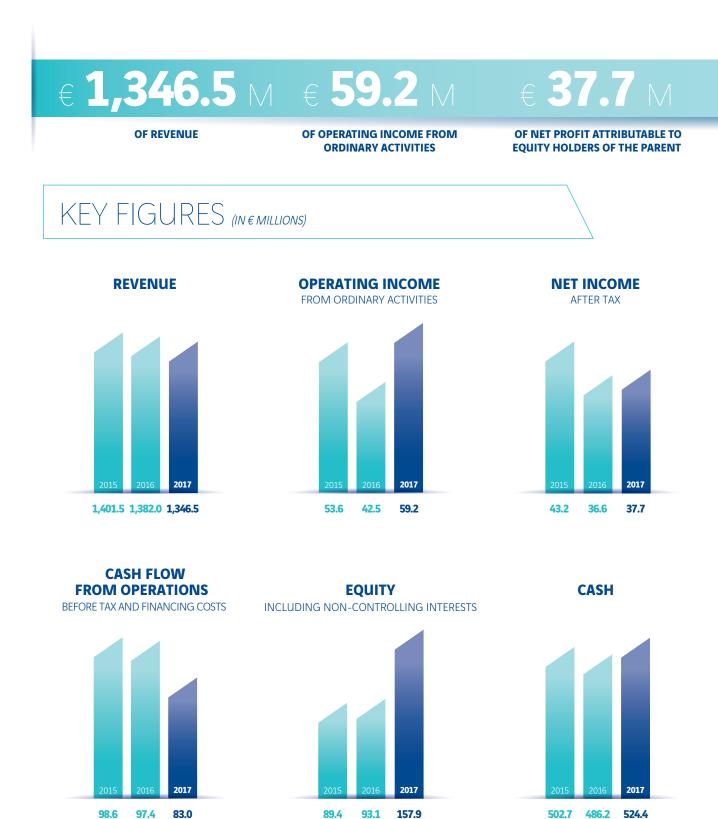


## CONSOLIDATED FINANCIAL STATEMENTS 2017

# CONTENT

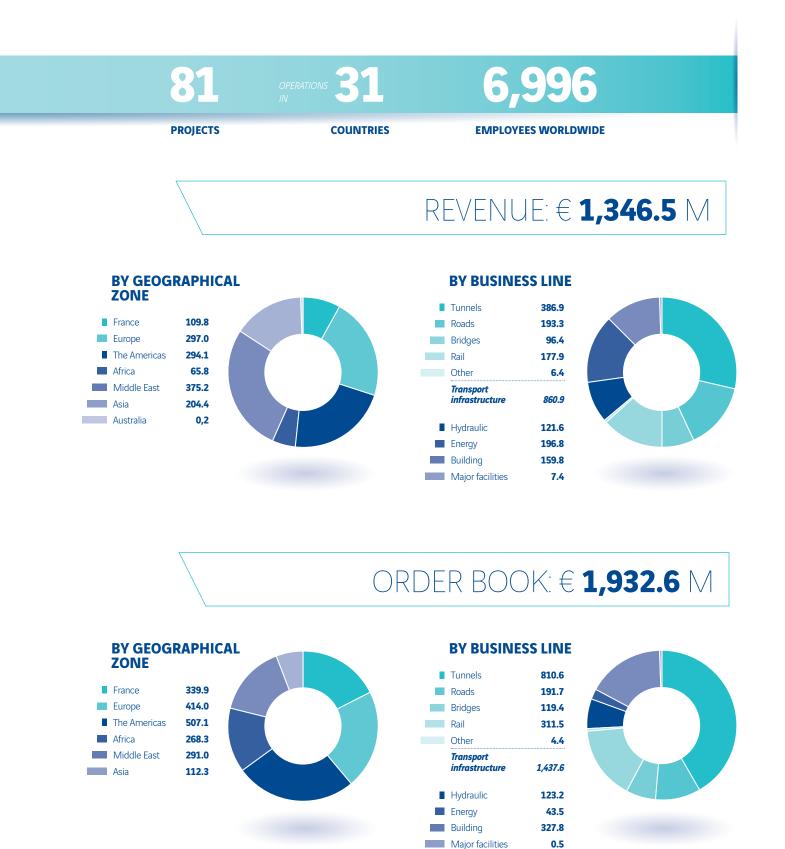
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# **2017** KEY FIGURES *(including joint ventures)*

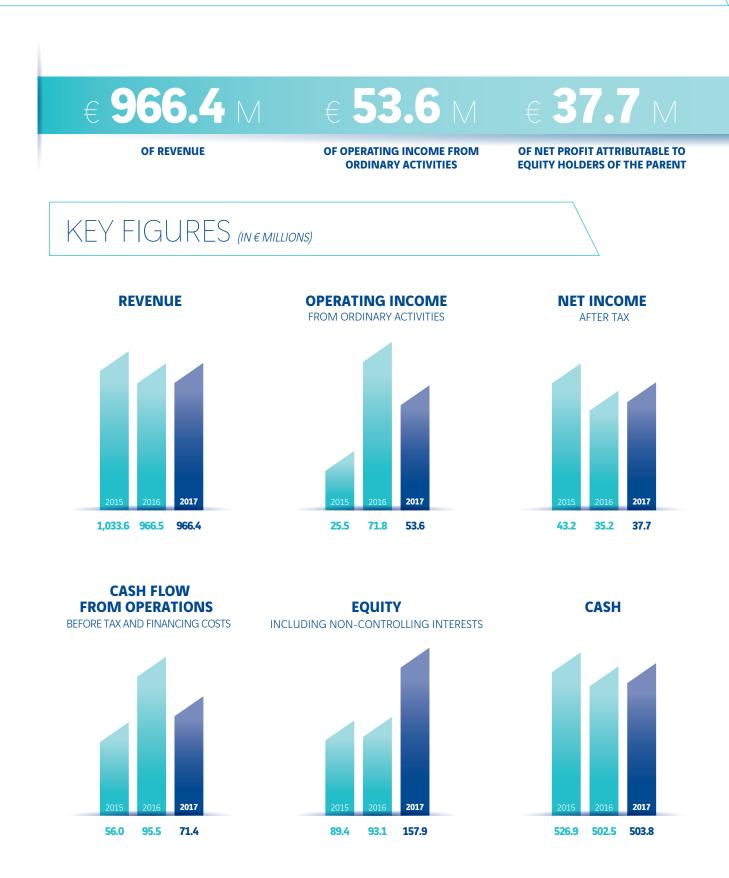


VINCI CONSTRUCTION GRANDS PROJETS

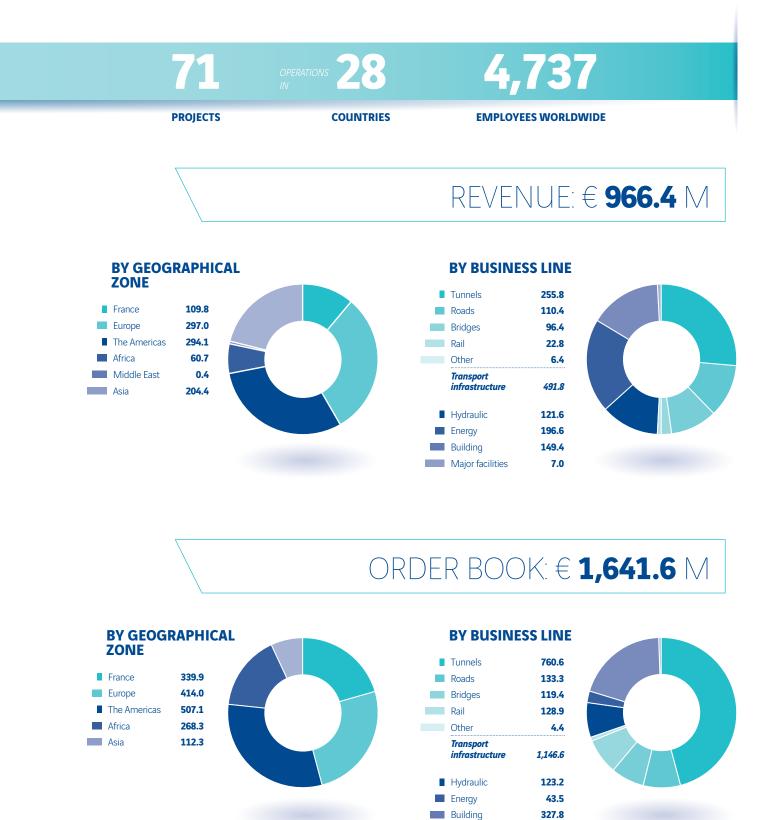
2017 KEY FIGURES (including joint ventures)



## 2017 KEY FIGURES



## 2017 KEY FIGURES



Major facilities

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# CONSOLIDATED BALANCE SHEET

at 31 December 2017

### ASSETS

in € thousands	NOTES			2017	2016
		Gross	Depreciation, amortisation and provisions	Net	Net
NON-CURRENT ASSETS					
Intangible assets	1	2,843	2,044	799	721
Goodwill		263	263	-	-
Property, plant and equipment	2	119,438	84,060	35,378	45,405
Investments in equity-accounted companies	3	1,231	-	1,231	1,205
Other non-current financial assets	4	7,246	1,777	5,469	7,408
Non-current deferred tax assets	16	18,847	-	18,847	18,923
TOTAL NON-CURRENT ASSETS		149,868	88,144	61,724	73,662
CURRENT ASSETS					
Inventories and work in progress	6	11,022	-	11,022	4,495
Trade receivables and related accounts	6	227,384	643	226,741	258,902
Other operating receivables	6	448,041	29,180	418,861	505,403
Other current assets	6	51,319	-	51,319	38,303
Current tax assets	6	2,896	-	2,896	2,445
Cash management financial assets	5-9	312,767	139	312,628	309,778
Cash and cash equivalents	5-9	215,963	-	215,963	259,727
TOTAL CURRENT ASSETS		1,269,392	29,962	1,239,430	1,379,053
TOTAL ASSETS		1,419,260	118,106	1,301,154	1,452,715

### CONSOLIDATED BALANCE SHEET at 31 December 2017

### EQUITY AND LIABILITIES

in € thousands	NOTES	2017	2016
EQUITY			
Share capital		100,000	100,000
Share premium		-	-
Consolidated reserves		20,199	(7,114)
Net income		37,677	35,181
Interim dividend		-	(35,013)
Equity attributable to owners of the parent		157,876	93,054
Non-controlling interests		-	-
TOTAL EQUITY		157,876	93,054

### **NON-CURRENT LIABILITIES**

Retirement and other employee benefit obligations	7	26,258	29,174
Non-current provisions	8	66,366	60,023
Other non-current liabilities		5,259	3,218
Non-current deferred tax liabilities	16	945	2,307
TOTAL NON-CURRENT LIABILITIES		98,828	94,722

### **CURRENT LIABILITIES**

Current provisions	6-8	228,252	230,116
Trade payables	6	461,583	498,617
Current tax liabilities	6	860	1,672
Current borrowings	9	24,781	67,010
Other current payables	6-10	328,974	467,524
TOTAL CURRENT LIABILITIES		1,044,450	1,264,939

TOTAL EQUITY AND LIABILITIES	1,301,154	1,452,715
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## CONSOLIDATED INCOME STATEMENT

for the period 1 January to 31 December 2017

in € thousands	NOTES	2017	2016
Revenue	11-12	966,378	966,488
Revenue from ancillary activities		1,348	749
Revenue and other operating income	13	967,726	967,237
Purchases consumed		(168,536)	(145,870)
Subcontracting and other external expenses		(448,552)	(429,810)
Employment costs	20	(257,953)	(263,015)
Taxes and levies		(15,271)	(9,882)
Other operating income and expense		(10,061)	(25,318)
Net depreciation, amortisation and provision expenses		(13,793)	(21,544)
OPERATING INCOME FROM ORDINARY ACTIVITIES	13	53,560	71,798
(% of revenue)		5.54%	7.43%
Share-based payments (IFRS 2)	14	(4,351)	(3,005)
Profit/(loss) of equity accounted companies		2,721	(32,745)
Other recurring operating items		(141)	(596)
RECURRING OPERATING INCOME		51,789	35,452
(% of revenue)		<b>5.36</b> %	3.67%
Impact from changes in scope and gain/(loss) on disposals of shares		(137)	231
OPERATING INCOME		51,652	35,683
(% of revenue)		<b>5.34</b> %	3.69%
Cost of gross financial debt		(1,063)	(1,244)
Financial income from cash investments		3,287	3,550
COST OF NET FINANCIAL DEBT		2,224	2,306
Other financial income and expense	15	(354)	(546)
Income tax expense	16	(15,845)	(2,262)
NET INCOME FOR THE PERIOD		37,677	35,181
Net income attributable to non-controlling interests		-	-
NET INCOME FOR THE PERIOD ATTRIBUTABLE TO OWNERS OF THE PARENT		37,677	35,181
(% of revenue)		<b>3.90</b> %	3.64%
Number of shares		6,666,667	6,666,667
EARNINGS PER SHARE (IN €)		5.65	5.28

# CONSOLIDATED INCOME STATEMENT

### for the period 1 January to 31 December 2017

### CONSOLIDATED COMPREHENSIVE INCOME STATEMENT

in € thousands	2017	2016
Net income for the period (including non-controlling interests)	37,677	35,181
Currency translation differences	26,067	(5,692)
Other comprehensive income that may be reclassified subsequently to net income	26,067	(5,692)
Actuarial gains and losses on retirement benefit obligations	2,356	(2,628)
Other comprehensive income that may not be reclassified subsequently to net income	2,356	(2,628)
TOTAL OTHER COMPREHENSIVE INCOME RECOGNISED DIRECTLY IN EQUITY	28,423	(8,320)
of which: Controlled companies	22,945	(6,640)
Equity-accounted companies	5,478	(1,680)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	66,100	26,861
of which: Attributable to owners of the parent	65,984	26,859
Attributable to non-controlling interests	116	2

# CONSOLIDATED CASH FLOW STATEMENT

### at 31 December 2017

<i>in</i> € <i>thousands</i>	2017	2016
Consolidated net income for the period (including non-controlling interests)	37,677	35,181
Depreciation and amortisation	24,614	31,828
Net increase/(decrease) in provisions	1,063	180
Share-based payments (IFRS 2)	912	956
Gains or losses on disposal	(3,725)	(5,308)
Dividends received from unconsolidated companies and share of profit or loss of equity-accounted companies	(2,721)	32,740
Change in fair value of foreign exchange derivative financial instruments and others	(54)	-
Cost of net financial debt recognised	(2,224)	(2,306)
Current and deferred tax expense recognised	15,845	2,262
Cash flow (used in)/from operations before tax and financing costs	71,387	95,533
Change in operating working capital (including liabilities relating to employee benefits)	(58,558)	(73,115)
Change in current provisions	(9,156)	2,299
Income taxes paid	(6,880)	(11,142)
Net financial interest paid (including finance lease interest)	2,224	2,327
Dividends received from equity-accounted companies	-	49
Cash flow (used in)/from operating activities	(I) (983)	15,951
Purchases of intangible assets and property, plant and equipment	(21,057)	(20,498)
Proceeds from sales of intangible assets and property, plant and equipment	7,002	11,272
Purchases of non-current financial assets	(66)	-
Proceeds from sales of non-current financial assets	-	1,865
Net effect of changes in scope of consolidation	-	(8,473)
Dividends received from non-consolidated companies	-	5
Change in non-current financial assets and liabilities	916	1,388
Net cash flows (used in)/from investing activities (	II) (13,205)	(14,441)
Share capital increase of the parent company	-	12,894
Dividends paid by the parent company	-	(35,013)
Change in loans and other financial liabilities	-	-
Change in cash management assets and liabilities	(30,895)	24,585
Net cash flows (used in)/from investing activities (I	II) (30,895)	2,466
CHANGE IN NET CASH (I+II+I	II) (45,083)	3,976
		252.070
Net cash and cash equivalents at beginning of period	255,199	252,978
	255,199 (1,972)	(1,755)

Net cash and cash equivalents at end of period	208,144	255,199
Cash management financial assets	312,628	309,778
Other current and non-current financial debt (excluding overdrafts)	(16,962)	(62,482)
NET FINANCIAL SURPLUS AT END OF PERIOD	503,810	502,495

### STATEMENT OF CHANGES IN CONSOLIDATED EQUITY at 31 December 2017

in € thousands	SHARE CAPITAL	PREMIUMS AND RESERVES	CURRENCY TRANSLATION DIFFERENCES	NET INCOME	NET INCOME RECOGNISED DIRECTLY IN EQUITY	TOTAL ATTRIBUTABLE TO OWNERS OF THE PARENT	NON- CONTROL- LING INTERESTS	TOTAL
31 December 2015	67,854	(17,568)	3,432	43,179	(7,496)	89,401		89,401
Capital increase	32,146	(19,252)	-	-	-	12,894	-	12,894
Allocation of net income of previous period	-	43,179	-	(43,179)	-	-	-	-
Currency translation differences and miscellaneous	-	(8)	(5,687)	-	-	(5,695)	-	(5,695)
Interim dividend	-	(35,013)	-	-	-	(35,013)	-	(35,013)
Net income recognised directly in equity	-	-	-	-	(2,628)	(2,628)	-	(2,628)
Share-based payments (IFRS 2)	-	(1,086)	-	-	-	(1,086)	-	(1,086)
Net income for the period	-	-	-	35,181	-	35,181	-	35,181
31 December 2016	100,000	(29,748)	(2,255)	35,181	(10,124)	93,054		93,054
Capital increase	-	-	-	-	-	-	-	-
Allocation of net income of previous period	-	35,181	-	(35,181)	-	-	-	-
Currency translation differences and miscellaneous	-	(35)	25,951	-	-	25,916	-	25,916
Interim dividend	-	-	-	-	-	-	-	-
Net income recognised directly in equity	-	-	-	-	2,356	2,356	-	2,356
Share-based payments (IFRS 2)	-	(1,127)	-	-	-	(1,127)	-	(1,127)
Net income for the period	-	-	-	37,677	-	37,677	-	37,677
31 December 2017	100,000	4,271	23,696	37,677	(7,768)	157,876	-	157,876

At 31 December 2017, the share capital consisted of 6.666.667 shares with par value of €15 each.

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# I ACCOUNTING POLICIES AND MEASUREMENT METHODS

### 1. GENERAL PRINCIPLES

In application of Regulation (EC) No. 1606/2002 of 19 July 2002, the Group's consolidated financial statements for the period ended 31 December 2017 have been prepared under the International Financial Reporting Standards (IFRS) as adopted by the European Union at 31 December 2017.

The accounting policies used at 31 December 2017 are the same as those used in preparing the consolidated financial statements at 31 December 2016, except for the Standards and Interpretations adopted by the European Union applicable as from 1 January 2017, (see Note I.1.1 New Standards and Interpretations applicable from 1 January 2017).

However, for its operational reporting, which is the basis for Group management, VINCI Construction Grands Projets includes joint ventures using the proportional mode, in its opinion this presentation provides a more accurate view of the Group's performance and risks in terms of revenue, operating income, working capital requirement and debt. Business segment reporting reflects operational reporting and is presented in Note I.4, with joint ventures consolidated in proportional mode.

# 1.1 New Standards and Interpretations applicable from 1 January 2017

No new standards applied for the first time from 1 January 2017 within the European Union. There were only a few amendments of standards applying mandatorily to periods beginning in 2017:

- Amendments to IAS 7 "Disclosure Initiative";
- Amendments to IAS 12 "Recognition of Deferred Tax Assets for Unrealised Losses".

The implementation of these amendments has no material impact at the Group level.

### 1. 2 Standards and Interpretations adopted by the IASB but not yet applicable at 31 December 2017

The Group has not applied early the following standards and interpretations that could concern the Group and of which application was not mandatory at 1 January 2017:

IFRS 9 "Financial Instruments";

- IFRS 15 "Revenue from Contracts with Customers";
- IFRS 16 "Leases";
- Amendments to IAS 28 "Investments in Associates and Joint Ventures";
- Amendments to IFRS 2 "Classification and Measurement of Share-Based Payment Transactions";
- Amendments to IFRS 9 "Prepayment Features with Negative Compensation";
- Annual Improvements 2014-2016;
- IFRIC 22 "Foreign Currency Transactions and Advance Consideration";
- IFRIC 23 "Uncertainty over Income Tax Treatments".

The assessment of the impacts and practical consequences of applying these standards is under way.

**IFRS 15 "Revenue from Contracts with Customers"** is the new accounting standard governing revenue recognition. It replaces IAS 11 "Construction Contracts" and IAS 18 "Revenue" and the corresponding interpretations.

The Group has completed the main work required to identify the potential impact of IFRS 15. The analysis results confirm that IFRS 15 does not call into question the Group's current model for recognising revenue. As a result, the impact expected to arise from the first-time adoption of IFRS 15 is unlikely to be material.

IFRS 15 came into force on 1 January 2018. As regards the nonmaterial impacts expected to arise from its first-time adoption, the Group will opt for the "simplified retrospective" approach, with no adjustment of the comparative period in 2017. As a result, there may be a non-material adjustment of equity on the opening balance sheet at 1 January 2018 when IFRS 15 is adopted.

In the first half of 2018, the Group will complete work to meet all new IFRS 15 requirements regarding information to be disclosed in the notes.

**IFRS 9 "Financial instruments"** proposes new arrangements for classifying and measuring financial assets on the basis of the company's management method and the contractual characteristics of the financial assets.

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IFRS 9 will change the Group's arrangements regarding the impairment of financial assets because it now requires a model based on expected loss.

The Group does not expect any material impact on the classification or measurement of its financial assets. Initial analysis of historical losses on receivables does not show any material impact, and so the Group does not expect any impact to arise from the retrospective application of IFRS 9 on this point.

**IFRS 16 "Leases"** is leading to major changes in the way that lessees recognise leases. It replaces IAS 17, IFRIC 4, SIC 15 and SIC 27. Whereas under IAS 17 the accounting treatment of leases is based on the assessment of the transfer of risks and benefits arising from ownership of the asset, IFRS 16 requires lessees to use a single method for recognising leases, affecting the balance sheet in a similar way to finance leases.

Because of the specific features of some leases (particularly regarding renewal arrangements), the timeframes used to measure leases under IFRS 16 could, in some cases, differ from those used to measure off-balance sheet commitments in which only the firm commitment period was taken into account. The obligations mentioned in Note II.19 "Off-balance sheet commitments" may therefore not be fully representative of the liabilities to be recognised when IFRS 16 is adopted. The potential impact on the Group's financial statements is still being assessed. This work is complex because of the volume of contracts to be reviewed and the decentralised nature of lease management.

### 2. CONSOLIDATION METHODS

### 2.1 Consolidation scope

In accordance with IFRS 10, companies in which VINCI Construction Grands Projets holds, whether directly or indirectly, the majority of voting rights in shareholders' general meetings, in the Boards of Directors or in the equivalent management bodies, giving it the power to direct their operational and financial policies, are generally deemed to be controlled and are fully consolidated. To determine control, VINCI Construction Grands Projets carries out an in-depth analysis of the established governance arrangements and of the rights held by other shareholders, to see whether they are purely protective. Where necessary, an analysis is performed in relation to instruments held by the Group or third parties (potential voting rights, dilutive instruments, convertible instruments etc.) that, if exercised, could alter the type of influence exerted by each party.

For some infrastructure project companies operating under

concessions or public-private partnership contracts and in which VINCI Construction Grands Projets is not the only capital investor, in addition to the analysis of the governance arrangements with each partner, VINCI Construction Grands Projets may look at the characteristics of subcontracting contracts, to check that they do not confer additional powers that could lead to a situation of control.

An analysis is performed if a specific event takes place that may affect the level of control exerted by VINCI Construction Grands Projets, such as a change in an entity's ownership structure or governance, or the exercise of a dilutive financial instrument.

In accordance with IFRS 11, joint arrangements now fall into two categories (joint ventures and joint operations) depending on the nature of the rights and obligations held by each party. Classification is generally determined by the legal form of the project vehicle.

- A joint venture is an arrangement where the parties exerting joint control over the entity (joint venturers) have rights to the entity's net assets. Joint ventures are accounted for under the equity method.
- A joint operation is a joint arrangement in which the parties (joint operators) have direct rights over the assets and direct obligations with respect to the entity's liabilities. Each joint operator must account for the portion of assets, liabilities, income and expenses that corresponds to its interest in the joint operation.

Most of VINCI Construction Grands Projets' joint arrangements are joint operations. Our joint arrangements generally take the form of partnerships or consortiums.

Associates are entities over which the Group exerts significant influence. They are accounted for under the equity method in accordance with IAS 28. Significant influence is presumed where the Group's stake is more than or equal to 20%. However, it may arise where the ownership interest is lower, particularly where the Group is represented on the Board of Directors or any equivalent governance body, and therefore takes part in determining the entity's operational and financial policies and strategy.

The Group's consolidation scope does not include any subsidiaries in which non-controlling interests are material, or any individually material joint ventures or associates. That assessment is based on the impact of those interests on the Group's financial position, financial performance and cash flows. VINCI Construction Grands Projets does not own any interest in structured entities as defined by IFRS 12.

CHANGES IN THE CONSOLIDATION SCOPE:	31.12.2017				31.12.2016	
(number of companies)	TOTAL	France	Foreign	TOTAL	France	Foreign
Full consolidation	15	4	11	17	4	13
Equity method	4	-	4	4	-	4
TOTAL	19	4	15	21	4	17

### 2.2 Intragroup transactions

Reciprocal operations and transactions relating to assets, liabilities, income and expenses between companies that are fully consolidated are eliminated in the consolidated financial statements.

Where a fully consolidated Group entity carries out a transaction with an equity-accounted joint venture or associate, income and losses resulting from the transaction are only recognised in the Group's consolidated financial statements to the extent of the interest owned by third parties in the joint venture or associate.

# 2.3 Translation of the financial statements of foreign companies and establishments

In most cases, the functional currency of foreign companies and establishments is their local currency.

The financial statements of foreign companies of which the functional currency is different from that used in preparing the Group's consolidated financial statements are translated at the closing rate for balance sheet items and at the average rate for the period for income statement items. Any resulting translation differences are recognised under translation differences in consolidated reserves. Goodwill relating to foreign entities is considered as comprising part of the assets and liabilities acquired and is therefore translated at the exchange rate in force at the balance sheet date.

### 2.4 Foreign currency transactions

Transactions in foreign currency are translated into euros at the exchange rate at the transaction date. At the balance sheet date, trade receivables and trade payables expressed in foreign currencies are translated at the closing rate. Resulting exchange gains and losses are recognised under "Foreign exchange gains and losses" and are shown under "Other financial income and expense" in the income statement.

Foreign exchange gains and losses arising on loans denominated in foreign currency or on foreign currency derivative instruments qualifying as hedges of net investments in foreign subsidiaries, are recorded under currency translation differences in equity.

### 2.5 Business combinations

Business combinations completed from 1 January 2010 onwards have been recognised in accordance with IFRS 3 Revised. As a result, this Standard is applied prospectively.

Under IFRS 3 Revised, the cost of a business combination is the fair value, at the date of exchange, of the assets given, liabilities assumed, and/or equity instruments issued by the acquirer in exchange for control of the acquiree. Contingent price adjustments are included in the cost of the business combination and are measured at fair value at each balance sheet date. From the acquisition date, any subsequent changes to this fair value resulting from events taking place after control was acquired are recognised in profit or loss.

Expenses that are directly attributable to the acquisition, such as professional fees for due diligence and other related fees, are expensed as they are incurred. They are presented in the "Impact of changes in scope and gain/(loss) on disposals of shares" item on the income statement.

Non-controlling interests in the acquiree, where they give their holders present ownership interests in the entity (voting rights, a share of earnings etc.) and entitle them to a proportionate share of net assets in the event of liquidation, are measured either at their share of the acquiree's net identifiable assets, or at their fair value. This option is applied on a case-by-case basis for each acquisition.

On the date control is acquired, the cost of acquisition is allocated by recognising the identifiable assets acquired and liabilities assumed from the acquiree at their fair value at that date, except for tax assets and liabilities and employee benefits, which are measured according to their reference Standard (IAS 12 and IAS 19 respectively) and asset groups classified as held for sale, which are recognised under IFRS 5 at their fair value less costs to sell. The positive difference between the cost of acquisition and the fair value of the identifiable assets and liabilities acquired constitutes goodwill. Where applicable, goodwill can include a portion of the fair value of non-controlling interests if the full goodwill method has been selected.

The Group has 12 months from the date of acquisition to finalise the accounting for business combinations.

In the case of a business combination achieved in stages, previously acquired shareholdings in the acquiree are measured at fair value at the date of acquisition of control. Any resulting gain or loss is recognised in profit or loss.

2. 6 Transactions between shareholders, acquisitions and disposals of non-controlling interests after acquisition of control

In accordance with IFRS 10, acquisitions or disposals of noncontrolling interests, with no impact on control, are considered as transactions with the Group's shareholders. The difference between the consideration paid to increase the percentage shareholding in an already-controlled entity and the supplementary share of equity thus acquired is recorded under equity attributable to owners of the parent. Similarly, a decrease in the Group's percentage interest in an entity that continues to be controlled is booked in the accounts as a transaction between shareholders, with no impact on profit or loss. Professional fees and other incremental costs relating to acquisitions and disposals of non-controlling interests that have no impact on control, and any associated tax effects, are recorded under equity. Cash flows related to transactions between shareholders are presented under cash flows (used in)/from financing activities in the consolidated cash flow statement.

### 3. MEASUREMENT RULES AND METHODS APPLIED BY THE GROUP

#### 3.1 Use of estimates

The preparation of financial statements under IFRSs requires estimates to be used and assumptions to be made that affect the amounts shown in those financial statements.

These estimates assume the operation is a going concern and are made on the basis of information available at the time. Estimates may be revised if the circumstances on which they were based alter or if new information becomes available. Actual results may be different from these estimates.

### 3. 1.1 Measurement of construction contract profit or loss using the percentage-of-completion method

The Group uses the percentage-of-completion method to recognise revenue and profit or loss on construction contracts, applying general revenue recognition rules on the basis of the percentage of completion.

The percentage of completion is calculated on the basis of chargeable costs, involving a physical measurement of work converted into the chargeable costs necessary to carry it out.

The stage of completion and the revenue to be recognised are determined on the basis of a large number of estimates made by monitoring the work performed and using the benefit of experience to take account of unforeseen circumstances. In consequence, adjustments may be made to initial estimates throughout the contract and may materially affect future results.

### 3. 1.2 Measurement of share-based payments under IFRS 2

The Group recognises a share-based payment relating to offers made to employees to subscribe VINCI shares and to take part in VINCI performance share plans and the VINCI Group savings plan. This expense is measured on the basis of actuarial calculations using estimated behavioural assumptions based on observation of past behaviour.

### 3.1.3 Measurement of retirement benefit obligations

The Group is involved in defined contribution and defined benefit retirement plans. Its obligations in connection with these defined benefit plans are measured actuarially, based on assumptions such as the discount rate, future increases in wages and salaries, employee turnover, mortality rates and the rate of increase of health expenses.

Those obligations may therefore change if assumptions change, most of which are updated annually. Details of the assumptions used and how they are determined are given in Note II.7 Provisions for employee benefits.

The Group considers that the actuarial assumptions used are appropriate and justified in the current conditions.

#### 3. 1.4 Measurement of provisions

The factors that materially influence the amount of provisions relate to:

- the estimates made on a statistical basis from expenses incurred in previous years, for after-sales-service provisions;
- the estimates of forecast profit or loss on construction contracts, which serve as a basis for the determination of losses on completion (see Note 3.4 Construction contracts);
- the discount rates used.

#### 3. 1.5 Fair value measurement

The Group mainly uses fair value in measuring, on a consistent basis, the derivative instruments, available-for-sale financial assets, cash management financial assets and identifiable assets and liabilities acquired in business combinations on its balance sheet.

Fair value is the price that would be received from selling an asset or paid to transfer a liability in a normal transaction. It is

recognised on the basis of the asset or liability's main market (or the most advantageous market if there is no main market), i.e. the one that offers the highest volume and activity levels.

To determine these fair values, the Group uses the following measurement methods:

- market-based approaches, based on observable market prices or transactions;
- revenue-based approaches, which convert future cash flows into a single present value;
- cost-based approaches, which take into account the asset's physical, technological and economic obsolescence.

The following three-level hierarchy of fair values is used:

- level 1: price quoted on an active market. Marketable securities and some available-for-sale financial assets and listed bond issues are measured in this way.
- level 2: internal model using internal measurement techniques with observable factors. These techniques are based on usual mathematical computation methods, which incorporate observable market data (forward prices, yield curves, etc.). The calculation of the fair value of most derivative financial instruments (swaps, caps, floors, etc.) traded on markets is made on the basis of internal models commonly used by market participants to price such financial instruments.

Every quarter, the internally calculated values of derivative instruments are checked for consistency with those sent by the counterparties.

level 3: internal model using non-observable factors. This model applies to customer relationships and contracts acquired through business combinations, as well as to holdings of unlisted shares, which, in the absence of an active market, are measured at their cost of acquisition plus transaction costs.

### 3.2 Revenue

Consolidated revenue is recognised in accordance with IAS 11, as described below. They include the following, after elimination of intragroup transactions:

- fully consolidated companies;
- jointly controlled operations and assets on the basis of the Group's share. This relates to the Group's construction work carried out through partnerships.

The method for recognising revenue under construction contracts is explained in Note 3.4 Construction contracts below.

### 3.3 Revenue from ancillary activities

Revenue from ancillary activities mainly comprises rental income, sales of equipment, materials and merchandise, study work and fees.

### **3.4** Construction contracts

The Group recognises construction contract income and expense using the percentage-of-completion method defined by IAS 11, with the percentage of completion generally determined on a physical basis.

If the estimate of the final outcome of a contract indicates a loss, a provision is made for the loss on completion regardless of the percentage of completion, based on the best estimates of income, including, if need be, any rights to additional revenue or claims if these are probable and can be reliably estimated. Provisions for losses on completion are shown under liabilities.

Part payments received under construction contracts before the corresponding work has been carried out are recognised under liabilities under advances and payments on account received.

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### 3. 5 Share-based payments

The measurement and recognition methods for share subscription and purchase plans, Group savings plans and performance share plans, are defined by IFRS 2 "Share-based payments". The granting of share options, VINCI performance shares and offers to subscribe to the VINCI group savings plans represent a benefit granted to their beneficiaries and therefore constitute supplementary remuneration borne by VINCI Construction Grands Projets. Because such transactions do not give rise to monetary transactions, the benefits granted in this way are recognised as expenses in the period in which the rights are acquired, with a corresponding increase in equity. Benefits are measured on the basis of the fair value at the grant date of the equity instruments granted.

Benefits granted under stock option plans, performance share plans and the Group savings plans are implemented as decided by VINCI SA's Board of Directors after approval by the Shareholders' General Meeting, and are not, in general, systematically renewed. As their measurement is not directly linked to the business lines' operations, VINCI has considered it appropriate not to include the corresponding expense in the operating income from ordinary activities, which is an indicator of business lines' performance, but to report it on a separate line, labelled "Share-based payments", in operating income.

#### 3. 5.1 Share subscription option plans

Options to subscribe VINCI shares have been granted to Group employees and senior executives. For some of these plans, definitive vesting of share subscription option plans is conditional on performance conditions (stock market performance or financial criteria) being met. The fair value of options is determined, at the grant date, using the Monte Carlo valuation model, taking into account the impact of the market performance condition if applicable. The Monte Carlo model allows a larger number of scenarios to be modelled, by including in particular the valuation of assumptions about beneficiaries' behaviour on the basis of historical observations.

### 3. 5.2 Performance share plans

Performance shares subject to vesting conditions have been granted to Group employees and senior executives. As regards plans where the final vesting of shares may depend on meeting financial criteria, the number of performance shares measured at fair value in the calculation of the IFRS 2 expense is adjusted at each balance sheet date for the impact of the change in the likelihood of the financial criteria being met.

### 3. 5.3 Group savings plans

In France, VINCI issues new shares reserved for its employees three times a year with a subscription price that includes a discount against the average stock market price of the VINCI share during the last 20 business days preceding the authorisation by the Board of Directors. This discount is considered as a benefit granted to employees; its fair value is determined using the Monte Carlo valuation model at the date on which the subscription price is announced to employees. As certain restrictions apply to the sale or transfer of shares acquired by VINCI Construction Grands Projets employees under these plans, the fair value of the benefit to the employee takes account of the fact that the shares acquired cannot be freely disposed of for five years other than in certain specific circumstances.

The Group recognises the benefits granted in this way to its employees as an expense over the vesting period, with a corresponding increase in consolidated equity.

### 3.6 Cost of net financial debt

The cost of net financial debt comprises:

- the cost of gross financial debt, which includes the interest expense calculated at the effective interest rate, and gains and losses on interest rate derivatives allocated to gross financial debt whether designated as hedges for accounting purposes or not; and
- the line item "financial income from cash management investments", which comprises the return on investments of

cash and cash equivalents. Investments of cash and cash equivalents are measured at fair value through profit or loss.

#### 3.7 Other financial income and expense

Other financial income and expense comprises mainly foreign exchange gains and losses, and the effects of discounting to present value.

#### 3.8 Income tax

Income tax is computed in accordance with the tax legislation in force in the countries where the income is taxable.

In accordance with IAS 12, deferred tax is recognised on the temporary differences between the carrying amount and the tax base of assets and liabilities. It is calculated using the latest tax rates enacted or substantively enacted at the accounts closing date and applied according to the schedule for the reversal of temporary differences. The effects of a change in the tax rate from one period to another are recognised in the income statement in the period in which the change occurs.

Deferred tax relating to share-based payments (IFRS 2) is taken to income to the extent that the deductible amount does not exceed the fair value of plans established according to IFRS 2.

Deferred tax relating to items recognised directly under equity is also recognised under equity.

Net deferred tax is determined on the basis of the tax position of each entity or group of entities included in the tax group under consideration and is shown under assets or liabilities for its net amount per taxable entity.

Deferred tax is reviewed at each balance sheet date to take account in particular of the impact of changes in tax law and the prospects for recovery. Deferred tax assets are only recognised if their recovery is probable.

Deferred tax assets and liabilities are not discounted.

### 3.9 Earnings per share

Earnings per share represent the net income for the period after non-controlling interests, divided by the weighted average number of shares outstanding during the period. The Group has issued no equity instruments that could have a dilutive effect.

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### 3. 10 Intangible assets

Intangible assets mainly comprise computer software. Purchased intangible assets are measured at cost less amortisation and cumulative impairment losses, and are amortised on a straightline basis over their useful life.

### 3.11 Goodwill

Goodwill is the excess of the cost of a business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities at the date(s) of acquisition, recognised on first consolidation.

Goodwill in fully consolidated subsidiaries is recognised under goodwill in consolidated assets. Goodwill relating to equityaccounted companies is included in the line item "Investments in equity-accounted companies".

Goodwill is not amortised but is tested for impairment at least annually and whenever there is an indication that it may be impaired. Whenever goodwill is impaired, the difference between its carrying amount and its recoverable amount is recognised in operating income in the period and is not reversible.

Negative goodwill is recognised directly in profit or loss in the year of acquisition.

Following adoption of IFRS 3 Revised, an option is available to measure non-controlling interests on the acquisition date either at fair value (the full goodwill method) or for the portion of the net assets acquired that they represent (the partial goodwill method). The choice can be made for each business combination.

#### 3. 12 Property, plant and equipment

Items of property, plant and equipment are recorded at their acquisition or production cost less cumulative depreciation and any recognised impairment losses. They are not revalued.

Depreciation is generally calculated on a straight-line basis over the asset's period of use. Accelerated depreciation may however be used when it appears more appropriate to the conditions under which the asset is used. For certain complex assets comprising several components, in particular buildings and constructions, each component of the asset is recognised separately and depreciated over its own period of use.

The main periods of use of the various categories of items of property, plant and equipment are as follows:

Constructions:	
structure	between 20 and 50 years
general technical installations	between 5 and 20 years
Site equipment and technical installations	between 3 and 12 years
Vehicles	between 3 and 5 years
Fixtures and fittings	between 8 and 10 years
Office furniture and equipment	between 3 and 10 years

Depreciation commences as from the date when the asset is ready to enter into service.

#### 3.13 Finance leases

Assets acquired under finance leases are recognised as noncurrent assets whenever the effect of the lease is to transfer to the Group substantially all the risks and rewards incidental to ownership of these assets, with recognition of a corresponding financial liability. Assets held under finance leases are depreciated over their period of use.

## 3. 14 Impairment of non-financial non-current assets

Under certain circumstances, impairment tests must be performed on intangible and tangible non-current assets. For assets with an indefinite useful life and goodwill, a test is performed at least annually and whenever there is an indication of a loss of value. For other non-current assets, a test is performed only when there is an indication of a loss of value.

# 3. 15 Investments in equity-accounted companies

These shareholdings are in joint ventures and companies over which the Group has significant influence, and are accounted for under the equity method.

They are initially recognised at the cost of acquisition, including any goodwill arising. Their carrying amount is then increased or decreased to recognise the Group's share of the entity's profits or losses after the date of acquisition. Whenever losses are greater than the value of the Group's net investment in the equity-accounted entity, these losses are not recognised unless the Group has entered into a commitment to recapitalise the entity or provide it with funding. The share of the negative net equity of equity-accounted companies arising from decreases in the fair value of financial hedging instruments is presented under provisions for financial risks.

If there is an indication that an investment may be impaired, its recoverable value is tested as described in Note I.3.14 Impairment of non-financial non-current assets. Impairment losses shown by these impairment tests are recognised as a deduction from the carrying amount of the corresponding investments.

In order to present business lines' operational performance in the best way possible, the income or loss of equity-accounted companies is reported on a specific line, between the "operating income from ordinary activities" and "recurring operating income" lines.

### 3. 16 Other non-current financial assets

Other non-current financial assets comprise available-for-sale securities and the part at more than one year of loans and receivables measured at amortised cost and the fair value of non-current derivatives (assets).

### 3. 16.1 Available-for-sale securities

Available-for-sale securities comprise the Group's shareholdings in unconsolidated companies.

At the balance sheet date, available-for-sale securities are measured at their fair value. The fair value of shares in listed companies is determined on the basis of the stock market price at that balance sheet date.

For unlisted securities, if their fair value cannot be determined reliably, the securities continue to be measured at their original cost, i.e. their cost of acquisition plus transaction costs.

Changes in fair value are recognised directly in equity and are only transferred to profit or loss when the securities in question are sold.

Where an impairment test leads to recognition of an unrealised loss relative to the historical acquisition cost and where this is considered to be a material and/or non-temporary loss of value, that loss is recognised in profit or loss and may not be reversed.

- For securities quoted on an active market, a long-lasting or material decline in fair value below their cost is an objective indication of their impairment. The factors considered by the Group in assessing the long-lasting or material nature of a decline in fair value are generally the following:
  - the impairment is long-lasting whenever the closing stock market price has been lower than the cost of the security for more than 18 months;
  - the impairment is material whenever, at the balance-sheet date, there has been a 30% fall in the current market price compared with the cost of the financial asset.
- For unlisted securities, the factors considered are the decrease in value of the share of equity held and the absence of prospects for generating profits.

#### 3. 16.2 Loans and receivables at amortised cost

"Loans and receivables at amortised cost" mainly comprise receivables connected with shareholdings, current account advances to equity-accounted companies or unconsolidated entities, guarantee deposits, collateralised loans and receivables and other loans and financial receivables.

When first recognised, these loans and receivables are recognised at their fair value less the directly attributable

transaction costs. At each balance-sheet date, these assets are measured at their amortised cost using the effective interest method.

If there is an objective indication of impairment of these loans and receivables, an impairment loss is recognised. The impairment loss corresponding to the difference between the carrying amount and the recoverable amount (i.e. the present value of the expected cash flows discounted using the original effective interest rate) is recognised in profit or loss. This loss may be reversed if the recoverable value increases subsequently and if this positive change can objectively be linked to an event arising after recognition of the impairment loss.

3. 17 Inventories and work in progress

Inventories and work in progress are recognised at their cost of acquisition or of production by the entity. At each balance-sheet date, they are measured at the lower of cost and net realisable value.

# 3. 18 Trade receivables and other current operating assets

"Trade receivables" and "other current operating assets" are current financial assets and are initially measured at their fair value, which is generally their nominal value, unless the effect of discounting is material. At each balance sheet date, receivables and other current operating assets are measured at their amortised cost less any impairment losses taking account of any likelihood of non-recovery.

An estimate of the likelihood of non-recovery is made at each balance sheet date and an impairment loss is recognised if necessary. The likelihood of non-recovery is assessed in the light of payment delays and guarantees obtained.

### 3. 19 Cash management financial assets

"Cash management financial assets" comprises investments in cash, money market securities and bonds, and units in UCITS, made with a short-term management objective, that do not satisfy the IAS 7 criteria for recognition as cash (see Note I.3.20 Cash and cash equivalents).

As the Group adopts fair value as being the best reflection of the performance of these assets, they are measured and recognised at their fair value, and changes in fair value are recognised through profit or loss.

Purchases and sales of cash management financial assets are recognised at their transaction date.

Their fair value is determined using commonly used valuation models or, for non-listed cash management assets, at the present value of future cash flows. In assessing the fair value of

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listed instruments, the Group uses the market price at the balance sheet date or the net asset value of UCITS.

### 3. 20 Cash and cash equivalents

This item comprises current accounts at banks and cash equivalents corresponding to short-term, liquid investments subject to negligible risks of fluctuations of value. Cash equivalents comprise in particular monetary UCITS and certificates of deposit with maturities not exceeding three months at the origin. Bank overdrafts are not included in cash and are reported under current financial liabilities.

The Group measures cash equivalents at fair value through profit or loss.

Their fair value is determined using commonly used valuation models or, for non-listed cash management assets, at the present value of future cash flows. In assessing the fair value of listed instruments, the Group uses the market price at the balance sheet date or the net asset value of UCITS.

### 3. 21 Non-current provisions

Non-current provisions comprise provisions for retirement benefit obligations and other non-current provisions.

#### 3. 21.1 Provisions for retirement benefit obligations

Provisions are taken in the balance sheet for obligations connected with defined benefit retirement plans, for both current and former employees (people with deferred rights or who have retired). These provisions are determined using the projected unit credit method on the basis of actuarial assessments made at each annual balance sheet date. The actuarial assumptions used to determine the obligations vary depending on the economic conditions of the country where the plan is operated. Each plan's obligations are recognised separately.

Under IAS 19, for defined benefit plans financed under external management arrangements (i.e. pension funds or insurance policies), the surplus or shortfall of the fair value of the assets compared with the present value of the obligations is recognised as an asset or liability in the balance sheet.

The expense recognised under operating income or loss in each period comprises the current service cost and the effects of any change, reduction or winding up of the plan. The accretion impact recognised on actuarial debt and interest income on plan assets are recognised under other financial income and expenses. Interest income from plan assets is calculated using the discount rate used to calculate obligations with respect to defined benefit plans.

The impacts of remeasuring net liabilities (or assets as the case

may be) with respect to defined-benefit plans are recorded under other comprehensive income. They comprise:

- actuarial gains and losses on obligations resulting from changes in actuarial assumptions and from experience adjustments (the effects of differences between the actuarial assumptions adopted and that which has actually occurred);
- plan asset outperformance/underperformance (i.e. the difference between the effective return on plan assets and the return calculated using the discount rate applied to the actuarial liability);
- and changes in the asset ceiling effect.

Commitments relating to lump-sum payments on retirement for manual construction workers, which are met by contributions to an outside multiemployer insurance scheme (CNPO), are considered as being under defined contribution plans and are recognised as an expense as and when contributions are payable.

The part of provisions for retirement benefit obligations that matures within less than one year is shown under other current non-operating liabilities.

### 3. 21.2 Oher non-current provisions

These comprise provisions for other employee benefits, measured in accordance with IAS 19, and those provisions that are not directly linked to the operating cycle, measured in accordance with IAS 37. These are recognised whenever, at the balance sheet date, the Group has a legal or constructive present obligation towards non-Group companies arising from a past event, whenever it is probable that an outflow of resources embodying economic benefits will be required to settle this obligation and whenever a reliable estimate can be made of the amount of the obligation. These provisions are measured at their present value, corresponding to the best estimate of the outflow of resources required to settle the obligation.

The part at less than one year of other employee benefits is stated under "Other current liabilities". The part at less than one year of provisions not directly linked to the operating cycle is stated under "Current provisions".

### 3. 22 Current provisions

Current provisions are provisions directly linked to each business line's own operating cycle, whatever the expected time of settlement of the obligation. They are recognised in accordance with IAS 37 (see above). They also include the part at less than one year of provisions not directly linked to the operating cycle.

Provisions for after-sales service cover Group entities' commitments under statutory warranties relating to completed projects, in particular ten-year warranties on building projects in

France. They are estimated statistically on the basis of expenses incurred in previous years or individually on the basis of specifically identified events.

Provisions for losses on completion of contracts and construction project liabilities are set aside mainly when end-of-contract projections, based on the most likely estimated outcome, indicate a loss, and when work needs to be carried out in respect of completed projects under completion warranties.

Provisions for disputes connected with operations mainly relate to disputes with customers, subcontractors, joint contractors or suppliers. Restructuring provisions include the cost of plans and measures for which there is a commitment whenever these have been announced before the period end.

Provisions for other current liabilities mainly comprise provisions for late delivery penalties, for individual dismissals and for other risks related to operations.

### 3. 23 Financial debt (current and non-current)

Financial debt comprises bonds, other borrowings and the fair value of derivative financial instruments (liabilities). Financial debt is recognised at amortised cost using the effective interest method. The effective interest rate is determined after taking account of redemption premiums and issuance expenses. Under this method, the interest expense is measured actuarially and reported under the cost of gross financial debt. The part at less than one year of borrowings is included in current borrowings.

# 3. 24 Fair value of derivative financial instruments (assets and liabilities)

The Group uses derivative instruments to hedge its exposure to market risks (interest rates, foreign currency exchange rates and equity). In accordance with IAS 39, all derivatives must be shown in the balance sheet at their fair value. If a derivative is not designated as a hedge, the change in its fair value must be recognised through profit or loss. If a derivative is designated as a hedge, recognising it as a hedging instrument allows changes in the value of the derivative to be cancelled out in the income statement.

Derivative instruments may be designated as hedging instruments in three situations:

- a fair value hedge enables the exposure to the risk of a change in the fair value of an asset, a liability or unrecognised firm commitments attributable to changes in financial variables (interest rates, exchange rates, share prices, commodity prices, etc.) to be hedged;
- a cash-flow hedge allows exposure to fluctuations in future cash flows associated with a recognised asset or liability, or a highly probable forecast transaction, to be hedged;

a hedge of a net investment denominated in a foreign currency hedges the exchange rate risk relating to the net investment in a consolidated foreign subsidiary.

Most of the interest rate and foreign currency derivatives used by VINCI Construction Grands Projets are considered as trading instruments, directly allocated to the contract in question.

### 3. 25 Off-balance sheet commitments

The Group's off-balance sheet commitments are reported at each full-year and half-year close.

Off-balance sheet commitments are presented with respect to the business to which they relate, in the appropriate notes.

### 4. BUSINESS SEGMENT REPORTING

IFRS 11 Joint arrangements which is required to be applied as of 1 January 2014, states that projects, which are carried out in partnership through a joint venture, must be accounted for the equity method, whereas they were previously consolidated in proportional mode. For VINCI Construction Grands Projets, joint ventures mainly involve construction and civil engineering contracts performed through joint arrangements. For its operational reporting, which is the basis for Group management, VINCI Construction Grands Projets includes joint ventures using the proportional mode, and in its opinion this presentation provides a more accurate view of the Group's performance and risks in terms of revenue, operating income, working capital requirement and debt. Business segment reporting reflects operational reporting.

The financial statements presented below show the impact of the restatement for joint ventures reported using proportional mode on the IFRS financial statements in order to produce the economic financial statements used for operational reporting (with joint ventures presented on a proportionate basis).

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### 4.1 Consolidated balance sheet

### ASSETS

in € thousands	31.12.2017	Adjustment for joint ventures	Business segment reporting	31.12.2016 reported	31.12.2016 Business segment reporting
NON-CURRENT ASSETS					
Intangible assets	799	90	889	721	951
Goodwill	-	-	-	-	-
Property, plant and equipment	35,378	31,815	67,193	45,405	84,877
Investments in equity-accounted companies	1,231	(1,231)	-	1,205	-
Other non-current financial assets	5,469	186	5,655	7,408	7,619
Non-current deferred tax assets	18,847	-	18,847	18,923	18,923
	61,724	30,860	92,584	73,662	112,370
TOTAL NON-CURRENT ASSETS	01,724	30,800	52,504		,0.0
CURRENT ASSETS					
CURRENT ASSETS	11,022	2,306	13,328	4,495	8,613
CURRENT ASSETS Inventories and work in progress Trade receivables and related accounts			13,328 416,957		8,613 505,239
CURRENT ASSETS Inventories and work in progress Trade receivables and related accounts	11,022 226,741	2,306 190,216	13,328	4,495 258,902	8,613
CURRENT ASSETS Inventories and work in progress Trade receivables and related accounts Other operating receivables	11,022 226,741 418,861	2,306 190,216 104,517	13,328 416,957 523,378	4,495 258,902 505,403	8,613 505,239 636,298
CURRENT ASSETS Inventories and work in progress Trade receivables and related accounts Other operating receivables Other current assets	11,022 226,741 418,861 51,319	2,306 190,216 104,517	13,328 416,957 523,378 53,413	4,495 258,902 505,403 38,303	8,613 505,239 636,298 41,895
CURRENT ASSETS Inventories and work in progress Trade receivables and related accounts Other operating receivables Other current assets Current tax assets	11,022 226,741 418,861 51,319 2,896	2,306 190,216 104,517 2,094	13,328 416,957 523,378 53,413 2,896	4,495 258,902 505,403 38,303 2,445	8,613 505,239 636,298 41,895 2,445

1,301,154

404,606

1,705,760

1,452,715

1,926,656

**TOTAL ASSETS** 

### EQUITY AND LIABILITIES

in € thousands	31.12.2017	Adjustment for joint ventures	Business segment reporting	31.12.2016 reported	31.12.2016 Business segment reporting
EQUITY					
Share capital	100,000	-	100,000	100,000	100,000
Share premium	-	-	-	-	-
Consolidated reserves	20,199	-	20,199	(7,114)	(8,490)
Net income	37,677	-	37,677	35,181	36,557
Interim dividend	-	-	-	(35,013)	(35,013)
Equity attributable to owners of the parent	157,876	-	157,876	93,054	93,054
Non-controlling interests	-	-	-	-	-
TOTAL EQUITY	157,876	-	157,876	93,054	93,054
NON-CURRENT LIABILITIES Retirement and other employee benefit obligations	26,258	-	26,258	29,174	29,174
Non-current provisions	66,366	(49,195)	17,171	60,023	14,694
Other non-current liabilities	5,259	-	5,259	3,218	3,218
Non-current deferred tax liabilities	945	-	945	2,307	2,307
TOTAL NON-CURRENT LIABILITIES	98,828	(49,195)	49,633	94,722	49,393
CURRENT LIABILITIES					
Current provisions	228,252	83,223	311,475	230,116	308,814

TOTAL CURRENT LIABILITIES	1,044,450	453,801	1,498,251	1,264,939	1,784,209
Other current payables	328,974	108,222	437,196	467,524	592,552
Current borrowings	24,781	53,983	78,764	67,010	133,613
Current tax liabilities	860	229	1,089	1,672	1,820
Trade payables	461,583	208,144	669,727	498,617	747,410
Current provisions	228,252	83,223	311,475	230,116	308,814

TOTAL EQUITY AND LIABILITIES         1,301,154         404,606         1,705,760         1,452,715         1,926,656
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### 4.2 Consolidated income statement

in € thousands	31.12.2017	Adjustment for joint ventures	Business segment reporting	31.12.2016 reported	31.12.2016 Business segment reporting
Revenue	966,378	380,169	1,346,547	966,488	1,382,012
Revenue from ancillary activities	1,348	457	1,805	749	840
Revenue and other operating income	967,726	380,626	1,348,352	967,237	1,382,852
Purchases consumed	(168,536)	(66,998)	(235,534)	(145,870)	(255,146)
Subcontracting and other external expenses	(448,552)	(227,190)	(675,742)	(429,810)	(624,018)
Employment costs	(257,953)	(70,985)	(328,938)	(263,015)	(340,627)
Taxes and levies	(15,271)	(629)	(15,900)	(9,882)	(11,198)
Other operating income and expense	(10,061)	(3,082)	(13,143)	(25,318)	(27,879)
Net depreciation, amortisation and provision expenses	(13,793)	(6,137)	(19,930)	(21,544)	(81,457)
OPERATING INCOME FROM ORDINARY ACTIVITIES	53,560	5,605	59,165	71,798	42,527
Share-based payments (IFRS 2)	(4,351)	-	(4,351)	(3,005)	(3,005)
Profit/(loss) of equity-accounted companies	2,721	(2,864)	(143)	(32,745)	(181)
Other recurring operating items	(141)	2	(139)	(596)	(632)
RECURRING OPERATING INCOME	51,789	2,743	54,532	35,452	38,709
Impact from changes in scope and gain/(loss) on disposals of shares	(137)	-	(137)	231	231
OPERATING INCOME	51,652	2,743	54,395	35,683	38,940
Cost of gross financial debt	(1,063)	(3,387)	(4,450)	(1,244)	(3,353)
Financial income from cash investments	3,287	678	3,965	3,550	3,848
COST OF NET FINANCIAL DEBT	2,224	(2,709)	(485)	2,306	495
Other financial income and expense	(354)	-	(354)	(546)	(546)
Income tax expense	(15,845)	(34)	(15,879)	(2,262)	(2,332)
NET INCOME FOR THE PERIOD	37,677	-	37,677	35,181	36,557
Net income attributable to non-controlling interests	-	-	-	-	-
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	37,677	-	37,677	35,181	36,557

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4.3 Revenue
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in € millions SEGMENTATION BY GEOGRAPHICAL MARKET (BY DESTINATION)	31.12.2017	Adjustment for joint ventures	Business segment reporting	31.12.2016 reported	31.12.2016 Business segment reporting
France	109.8	-	109.8	66.6	66.9
Europe	297.0	-	297.0	338.1	338.3
The Americas	294.1	-	294.1	190.7	190.7
Africa	60.7	5.1	65.8	59.2	65.2
Asia	204.4	-	204.4	287.8	287.8
Middle East	0.4	374.8	375.2	24.1	407.7
Pacific	-	0.2	0.2	-	25.4
REVENUE	966.4	380.1	1 346.5	966.5	1 382.0

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### 4. 4 Cash flow statement (Part 1/2)

in € thousands	31.12.2017	Adjustment for joint ventures	Business segment reporting	31.12.2016 reported	31.12.2016 Business segment reporting
Consolidated net income for the period (including non-controlling interests)	37,677	-	37,677	35,181	36,557
Depreciation and amortisation	24,614	11,776	36,390	31,828	47,087
Net increase (decrease) in provisions	1,063	(8,240)	(7,177)	180	12,353
Share-based payments (IFRS 2)	912	-	912	956	956
Gains or losses on disposal	(3,725)	2,495	(1,230)	(5,308)	(249)
Dividends received from unconsolidated companies and share of profit or loss of equity- accounted companies	(2,721)	2,864	143	32,740	176
Change in fair value of foreign exchange derivative financial instruments and others	(54)	-	(54)	-	(1,286)
Cost of net financial debt recognised	(2,224)	2,709	485	(2,306)	(495)
Current and deferred tax expense recognised	15,845	34	15,879	2,262	2,332
Cash flow (used in)/from operating before tax and financing costs	71,387	11,638	83,025	95,533	97,431
Change in operating working capital (including liabilities relating to employee benefits)	(58,558)	25,386	(33,172)	(73,115)	(108,604)
Change in current provisions	(9,156)	5,000	(4,156)	2,299	37,538
Income tax paid	(6,880)	106	(6,774)	(11,142)	(11,515)
Net financial interest paid (including finance lease interest)	2,224	(2,708)	(484)	2,327	515
Dividends received from non-consolidated and equity-accounted companies	-	-	-	49	-
Cash flow (used in)/from operating activities (I)	(983)	39,422	38,439	15,951	15,365
Purchases of intangible assets and property, plant and equipment	(21,057)	(4,452)	(25,509)	(20,498)	(31,084)
Proceeds from sales of intangible assets and property, plant and equipment	7,002	1,595	8,597	11,272	23,040
Purchases of non-current financial assets	(66)	-	(66)	-	(201)
Proceeds from sales of non-current financial assets	-	-	-	1,865	1,865
Net effect of changes in scope of consolidation	-	-	-	(8,473)	-
Dividends received from non-consolidated companies	-	-	-	5	5
Change in non-current financial assets and liabilities	916	-	916	1,388	1,388
Net cash flows (used in)/from investing activities (II)	(13,205)	(2,857)	(16,062)	(14,441)	(4,987)

### 4. 4 Cash flow statement (Part 2/2)

in € thousands	31.12.2017	Adjustment for joint ventures	Business segment reporting	31.12.2016 reported	31.12.2016 Business segment reporting
Share capital increase of the parent company	-	-	-	12,894	12,894
Dividends paid by the parent company	-	-	-	(35,013)	(35,013)
Change in cash management assets and liabilities	(30,895)	941	(29,954)	24,585	(142)
Net cash flows (used in)/from investing activities (III)	(30,895)	941	(29,954)	2,466	(22,261)
CHANGE IN NET CASH (I+II+III)	(45,083)	37,506	(7,577)	3,976	(11,883)
Net cash and cash equivalents at beginning of period	255,199	(19,269)	235,930	252,978	250,774
Effect of changes in foreign exchange rates	(1,972)	940	(1,032)	(1,755)	(2,961)
NET CASH AND CASH EQUIVALENTS AT END OF PERIOD	208,144	19,177	227,321	255,199	235,930
Net cash and cash equivalents at end of period	208,144	19,177	227,321	255,199	235,930
Cash management financial assets	312,628	1,453	314,081	309,778	314,151
Other current and non-current financial debt (excluding overdrafts)	(16,962)	-	(16,962)	(62,482)	(63,899)
NET FINANCIAL SURPLUS AT THE END OF THE PERIOD	503,810	20,630	524,440	502,495	486,182

### 4.5 Net financial surplus

in € thousands	31.12.2017	Adjustment for joint ventures	Business segment reporting	31.12.2016 reported	31.12.2016 Business segment reporting
Cash management current account liabilities	(13,252)	-	(13,252)	(8,536)	(9,953)
Other current financial liabilities	(3,710)	-	(3,710)	(53,946)	(53,946)
Bank overdrafts	(7,819)	(53,983)	(61,802)	(4,528)	(69,715)
Current borrowings	(24,781)	(53,983)	(78,764)	(67,010)	(133,614)
GROSS DEBT	(24,781)	(53,983)	(78,764)	(67,010)	(133,614)
Cash management financial assets	312,628	1,453	314,081	309,778	314,151
Cash and cash equivalents	215,963	73,160	289,123	259,727	305,645
Total financial assets	528,591	74,613	603,204	569,505	619,796
NET FINANCIAL SURPLUS	503,810	20,630	524,440	502,495	486,182

# **II** NOTES TO THE BALANCE SHEET AND INCOME STATEMENT

### 1. INTANGIBLE ASSETS

in € thousands	31.12.2016	INCREASE	DECREASE	CURRENCY TRANSLATION DIFFERENCES AND OTHER CHANGES	31.12.2017
Gross	3,873	372	(1,363)	(39)	2,843
Depreciation, amortisation and provisions	(3,152)	(282)	1,358	32	(2,044)
TOTAL NET	721	90	(5)	(7)	799

### 2. PROPERTY, PLANT AND EQUIPMENT

### 2.1 Change in the period

in € thousands	31.12.2016	INCREASE	DECREASE	CURRENCY TRANSLATION DIFFERENCES AND OTHER CHANGES	31.12.2017
Gross	131,054	20,685	(24,626)	(7,675)	119,438
Depreciation, amortisation and provisions	(85,649)	(25,394)	21,622	5,361	(84,060)
TOTAL NET	45,405	(4,709)	(3,004)	(2,314)	35,378

### 2.2 Breakdown by type of asset

in € thousands	GROSS	DEPRECIATION	NET
Land	-	-	-
Constructions	12	(12)	-
Plant and equipment	93,013	(66,054)	26,959
Vehicles	10,696	(7,715)	2,981
Office furniture, computer equipment, fixtures and fittings	13,295	(10,279)	3,016
Non-current assets in progress	2,422	-	2,422
TOTAL NET	119,438	(84,060)	35,378

2.3 Investments in the periode	
in € thousands	31.12.2017
Constructions	-
Plant and equipment	15,499
Vehicles	1,723
Office furniture, computer equipment, fixtures and fittings	1,781
Non-current assets in progress	1,682
TOTAL INVESTMENTS	20,685

### 3. INVESTMENTS IN EQUITY-ACCOUNTED COMPANIES

### 3.1 Change in the period

in € thousands	31.12.2016	31.12.2017
Value of shares at start of the period	1,526	1,205
Share capital increase of equity-accounted companies	-	-
Group share of profit or loss for the period	(32,745)	2,721
Dividends paid	(49)	-
Changes in consolidation scope, foreign currency translation differences and other	32,473	(2,695)
NET	1,205	1,231

### 3.2 Financial information on equity-accounted companies

The "Investments in equity-accounted companies" item breaks down as follows:

in € thousands	% OWNED	31.12.2016	31.12.2017
CTM Chili	60.00%	1,205	1,231

The main financial data on equity-accounted companies are as follows (Group share):

in € thousands	31.12.2016	31.12.2017
INCOME STATEMENT		
Revenue	415,077	380,169
Operating income	(30,986)	5,507
Net income	(32,745)	2,721
BALANCE SHEET		
Equity	(45,469)	(49,165)
Current assets	454,554	397,168
Non-current assets	39,914	32,091
Current liabilities	539,806	478,424
Non-current liabilities	131	-
Net financial debt	(17,516)	19,506

4. OTHER NON-CURRENT FINANCIAL ASSETS				
in € thousands	GROSS	PROVISIONS	NET	
Investments in subsidiaries and affiliates	2,338	(1,023)	1,315	
Other available-for-sale financial assets	374	(311)	63	
Equity value of deconsolidated companies	(3,192)	-	(3,192)	
Other non-current financial assets	7,726	(443)	7,283	
TOTAL NET	7,246	(1,777)	5,469	

### At 31 December 2017, the main non-consolidated companies were:

in € thousands	% OWNED	NET
GTM Europe	100.00%	762
SITEC	99.68%	275
Société Centrale de Matériel	99.99%	152
WMI Colombia	100.00%	83

### 5. CASH MANAGEMENT FINANCIAL ASSETS

Cash management financial assets break down as follows:

<i>in</i> € <i>thousands</i> <b>31.12.2016</b>		31.12.2017
CASH MANAGEMENT FINANCIAL ASSETS 309,778		312,628
UCITS	203,555	145,320
Cash	56,172	70,643
CASH AND CASH EQUIVALENTS	259,727	215,963

Cash management financial assets include €242.7 million invested with parent companies, attracting interest at rates close to market rates.

6. WORKING CAPITAL REQUIREMENT (SURPLUS)			
in € thousands		31.12.2016	31.12.2017
Inventories and work in progress		4,495	11,022
Trade receivables and related accounts		258,902	226,741
Other operating receivables		505,403	418,861
Other current assets		38,303	51,319
Current tax assets		2,445	2,896
Inventories and operating receivables	(I)	809,548	710,839
Trade payables		498,617	461,583
Other current payables		467,524	328,974
Current tax liabilities		1,672	860
Trade and other operating payables	(II)	967,813	791,417
WORKING CAPITAL REQUIREMENT	(I - II)	(158,265)	(80,578)
Current provisions		(230,116)	(228,252)
WORKING CAPITAL REQUIREMENT (after current provisions)		(388,381)	(308,830)

### 7. PROVISIONS FOR EMPLOYEE BENEFITS

### 7.1 Retirement benefit obligations

The Group's retirement benefit obligations covered by provisions relate mainly to France. Provisions are calculated using the following assumptions:

	31.12.2016	31.12.2017
Discount rate	1.20%	1.75%
Inflation rate	1.60%	1.60%
Rate of salary increases	2.60%	2.60%
Average remaining working life of employees	10 - 15 years	10 - 15 years

Retirement benefit commitments relate to contractual lump sums on retirement. They are calculated using the prospective actuarial method and are fully provided for in the balance sheet.

### $\textit{in} \in \textit{thousands}$

TOTAL OBLIGATIONS COVERED BY PROVISIONS	26,364
Of which part at less than one year 2,030	

### 7.2 Change in provisions for retirement benefit obligations during the period

	31.12.2017
Start of period	28,499
Total charge recognised with respect to retirement benefit obligations	221
Actuarial gains and losses recognised in other comprehensive income	(2,356)
End of period	26,364

### 7.3 Expenses recognised in respect of defined contribution plans

The Group contributes to basic state pension plans, for which the expense recognised is the amount of the contributions collected by the state bodies. Basic state pension plans are considered as being defined contribution plans. Depending on the country, the proportion of these contributions paid that relates to pensions may not be clearly identifiable.

The amount of pension contributions taken as an expense in the period in respect of defined contribution plans (excluding basic state plans) totalled  $\in$ 8.4 million at 31 December 2017 ( $\in$ 8.3 million at 31 December 2016). This includes the contributions paid to the external multi-employer fund (CNPO) in respect of obligations in regard to lump sums paid on retirement to building workers.

7.4	Other employee benefits		

2.060

*in* € *thousands* 

### TOTAL OBLIGATIONS COVERED BY PROVISIONS

Of which part at less than one year 136

### 8. OTHER PROVISIONS

in € thousands	31.12.2016	PROVISION EXPENSE	REVERSALS	REVERSALS OF UNUSED PROVISIONS	CURRENCY TRANSLATION DIFFERENCES AND OTHER CHANGES	31.12.2017
Warranties given to customers	17,059	5,961	(2,856)	(2,808)	(248)	17,108
Site restoration	28,177	32,819	(20,601)	(342)	(21)	40,032
Losses on completion	102,349	52,122	(59,340)	-	-	95,131
Disputes	25,935	6,050	-	(9,948)	(224)	21,813
Restructuring costs	4,496	1,223	(1,788)	(1,405)	-	2,526
Other current liabilities	8,953	206	(8,450)	-	-	709
Reclassification of the part at less than one year of non-current provisions	43,147	-	-	-	7,786	50,933
Current provisions	230,116	98,381	(93,035)	(14,503)	7,293	228,252
Financial risks	50,904	69	(85)	-	3,722	54,610
Other non-current liabilities	52,266	18,396	(4,273)	(2,775)	(925)	62,689
Reclassification of the part at less than one year of non-current provisions	(43,147)	-	-	-	(7,786)	(50,933)
Non-current provisions	60,023	18,465	(4,358)	(2,775)	(4,989)	66,366
TOTAL	290,139	116,846	(97,393)	(17,278)	2,304	294,618

The types of provisions are defined in Notes I 3.21 and I 3.22 Measurement rules and methods applied by the Group to the consolidated financial statements for the year ended 31 December 2017.

### 9. FINANCIAL SURPLUS (DEBT)

At the balance sheet date, the Group had a net cash surplus of €503.8 million, breaking down as follows:

in € thousands	31.12.2016	31.12.2017
Cash management current account liabilities	(8,536)	(13,252)
Other current financial liabilities	(53,946)	(3,710)
Bank overdrafts	(4,528)	(7,819)
Current borrowings	(67,010)	(24,781)
GROSS DEBT	(67,010)	(24,781)
Cash management financial assets	309,778	312,628
Cash and cash equivalents	259,727	215,963
NET FINANCIAL SURPLUS	502,495	503,810

Debts guaranteed by collateral: none.

### **10. OTHER CURRENT PAYABLES**

Others current payables represent a working ressource of €329 million, breaking down as follows:

in € thousands	31.12.2016	31.12.2017
Trade receivables - Advances received on work	130,430	126,236
Deferred income	129,251	56,032
Operating current accounts	12,948	4,796
Tax, employment and social benefit liabilities	51,859	51,285
Other current liabilities	143,036	90,625
TOTAL	467,524	328,974

### **11. REVENUE INCLUDING JOINT VENTURES**

The Standard IFRS 11 "Joint arrangements", under which joint ventures must be equity-accounted, is that the true volume of business handled by VINCI Construction Grands Projets is not reflected.

in € millions	31.12.2017	31.12.2016
Consolidated revenue	966.4	966.5
Revenue of joint ventures	380.2	415.5
Revenue including joint ventures	1,346.5	1,382.0

### 12. REVENUE

Consolidated revenue excludes miscellaneous products and services, and services to non-consolidated companies, which are reclassified under other operating revenue. It breaks down as follows:

in € millions	31.12.2017	31.12.2016
Revenue for the period	966.4	966.5
of which:		
- impact of changes in consolidation scope	-	-
- impact of foreign exchange fluctuations	-	(26.4)
REVENUE AT CONSTANT CONSOLIDATION SCOPE AND EXCHANGE RATES	966.4	940.0

On a comparable consolidation scope and exchange rate basis, revenue was up 2.8% year-on-year.

### **REVENUE BY GEOGRAPHICAL MARKET (by destination)**

in € millions	31.12.2017	31.12.2016
France	109.8	66.6
Europe	297.0	338.1
The Americas	294.1	190.7
Africa	60.7	59.2
Asia	204.4	287.8
Middle East	0.4	24.1
TOTAL	966.4	966.5

### 13. OPERATING INCOME FROM ORDINARY ACTIVITIES

in € thousands	31.12.2017	31.12.2016
Revenue	966,378	966,488
Revenue from ancillary activities	1,348	749
Revenue and other operating income	967,726	967,237
Purchases consumed	(168,536)	(145,870)
Subcontracting and other external expenses	(448,552)	(429,810)
Employment costs	(257,953)	(263,015)
Taxes and levies	(15,271)	(9,882)
Other operating income and expense	(10,061)	(25,318)
Depreciation and amortisation	(24,614)	(31,828)
Net provision expenses:		
Impairment of property, plant and equipment, and intangible assets	(1,040)	1,166
Impairment of assets	2,412	11,600
Retirement and other benefit obligations	151	(382)
Current and non-current provisions	9,298	(2,100)
OPERATING INCOME FROM ORDINARY ACTIVITIES	53,560	71,798

Revenue from ancillary activities amounted to €1.3 million at 31 December 2017 and mainly related to sales of study work and equipment, and rental income.

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### 14. SHARE-BASED PAYMENTS

The expense relating to employee benefits has been assessed at €4.4 million before tax. It comprises Group savings plans, stock option plans and performance share plans.

### 14.1 Group savings plans

VINCI's Board of Directors defines the conditions for subscribing to the Group savings plan in accordance with the authorisations granted to it by the Shareholders' General Meeting.

In France, VINCI issues new shares reserved for employees three times a year at a subscription price that includes a 5% discount against the average stock market price over 20 trading days. Subscribers also benefit from an employer contribution with an annual maximum of  $\in$ 2,500 per person. The benefits granted to employees of the Group under savings plans are recognised in profit or loss and are valued in accordance with IFRS 2 on the basis of the following assumptions:

- length of subscription period: 4 months;
- length of period during which funds are frozen: 5 years from the end of the subscription period.

### 14.2 Share subscription and purchase options

No new share subscription option plans were set up in 2017 or 2016.

### 14.3 Performance shares

On 7 February 2017, VINCI's Board of Directors decided to grant definitively to beneficiaries of the 15 April 2014 long-term incentive plan 100% of the performance shares originally allotted after the performance conditions were met.

On 20 April 2017, VINCI's Board of Directors decided to set up a new long-term performance share plan involving conditionally allotting performance shares to certain employees. The shares granted will only vest definitively after a period of three years. Vesting is subject to beneficiaries being employed by the Group until the end of the vesting period, and to performance conditions in respect of the performance shares.

The fair value of the performance shares has been estimated by an external actuary. The main assumptions used for these assessments are:

	2017 PLAN	2016 PLAN	2015 PLAN
Price of VINCI share on date plan was announced (in $\epsilon$ )	73.99	66.18	56.45
Fair value of performance share at grant date (in $\epsilon$ )	61.10	56.17	47.22
Fair value of share at grant date (in %)	82.71 %	84.87 %	83.65 %
Original maturity – vesting period <i>(in years)</i>	3 years	3 years	3 years
Risk-free interest rate	(0.29%)	(0.41%)	0.15%

In accordance with IFRS 2, the number of performance shares measured at fair value in the calculation of the IFRS 2 expense is adjusted at each balance sheet date for the impact of the change since the grant date of the shares in the likelihood of the financial criteria being met.

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15. OTHER FINANCIAL INCOME AND EXPENSE		
in € thousands	31.12.2017	31.12.2016
Foreign exchange gains and losses	-	(4)
Effect of discounting to present value	(354)	(542)
OTHER FINANCIAL INCOME AND EXPENSE, NET	(354)	(546)

### **16. INCOME TAX EXPENSE**

16. 1 Breakdown of net tax expense

in € thousands	31.12.2017	31.12.2016
Current tax	(17,132)	(3,608)
Deferred tax	1,287	1,346
TOTAL	(15,845)	(2,262)

### 16.2 Effective tax rate

in € thousands	
Taxable income	50,801
Theoretical tax rate	34.43%
THEORETICAL TAX EXPENSE	(17,491)
Tax rate differences (foreign countries)	44,161
Creation (use) of carryforward tax losses not having given rise to deferred tax	(29,310)
Fixed-sum and other additional taxes	(16,531)
Permanent differences and miscellaneous	3,326
TAX EXPENSE EFFECTIVELY RECOGNISED	(15,845)
Effective tax rate	31.19%

### 16. 3 Analysis of deferred tax assets and liabilities

Deferred tax assets and liabilities arise from temporary differences and were as follows at the year end:

in € thousands	ASSETS	LIABILITIES	NET
	18,847	945	17,902
16. 4 Unrecognised deferred tax assets			

Deferred tax assets unrecognised because their recovery is uncertain amounted to €76.4 million at 31 December 2017.

### 17. RELATED PARTY TRANSACTIONS

Related party transactions are:

- remuneration and similar benefits paid to members of the governing and management bodies;
- transactions with companies in which VINCI exercises significant influence or joint control.

These transactions are conducted on the basis of market prices.

#### 17.1 Remuneration of members of the Management Committee

The share of remuneration paid to members of the Management Committee borne by VINCI Construction Grands Projets amounted to €4,323 thousand in 2017.

#### 17.2 Other

The information on equity-accounted companies is given in Note II.3.2 Financial information on equity-accounted companies.

### **18. FINANCIAL INFORMATION ON CONSTRUCTION CONTRACTS**

Costs incurred plus recognised profits less recognised losses and intermediate invoicing are determined on a contract by contract basis. If this amount is positive it is shown on the line "Construction contracts in progress – assets". If negative, it is shown on the line "Construction contracts in progress – liabilities".

Advances are the amounts received before the corresponding work has been performed. Repayment terms depend on the terms of each individual contract.

The various items relating to construction contracts in progress at the balance sheet date are:

in € thousands	31.12.2017	31.12.2016
Construction contracts in progress – assets	58,698	79,103
Construction contracts in progress – liabilities	(90,845)	(194,207)
Construction contracts in progress	(32,147)	(115,104)
Costs incurred plus profits recognised and less losses recognised to date	2,691,924	3,596,830
Less invoices issued	(2,724,071)	(3,711,934)
Construction contracts in progress before advances received from customers	(32,147)	(115,104)
Advances received from customers	(69,633)	(67,056)
Construction contracts in progress, net	(101,780)	(182,160)

### **19. OFF-BALANCE SHEET COMMITMENTS**

Off-balance sheet commitments break down as follows:

in € thousands	COMMITMENTS GIVEN	COMMITMENTS RECEIVED
Performance guarantees and performance bonds	567,758	106,239
Retention payments	170,499	7,052
Deferred payments to subcontractors and suppliers	6,184	68
Bid bonds	6,992	-
Tax and customs bonds	1,955	-
Operating leases	19,061	-
Other commitments	134,736	45,850
TOTAL	907,185	159,209

### 20. EMPLOYMENT COSTS AND NUMBERS EMPLOYED

AVERAGE NUMBER OF EMPLOYEES	31.12.2017	31.12.2016
Engineers and managers	1,107	1,120
Non-Managers	3,530	3,804
TOTAL	4,637	4,924

Employment costs for all companies in the Group amounted to €258 million.

### 21. OTHER INFORMATION

### **DISPUTES AND ARBITRATION**

To the company's knowledge, there is no exceptional factor or litigation likely to affect substantially the business, financial performance, net assets or financial situation of the Group or the company.

### 22. MAIN CONSOLIDATED COMPANIES AT 31 DECEMBER 2017

1/ Parent	COUNTRY	% INTEREST
VINCI Construction Grands Projets	France	100
2/ Fully consolidated subsidiaries in the construction and civil	engineering sector	
Consorcio VCGP SAS	Dominican Republic	100
Constructora VCGP Chile SA	Chile	100
Hydroplus	France	100
Janin Atlas Inc.	Canada	100
OEA Grands Projets	Libya	65
Puente Atlantico	Panama	100
S.C Grupo 3	Chile	100
VCGP - Sdn Bhd	Malaysia	100
Water Management International	France	100
3/ Equity-accounted subsidiaries in the construction and civil	engineering sector	
EV LNG Wheatstone	Australia	25
CTM Chili	Chile	60
QDVC	Qatar	49
4/ Percentage stakes in partnerships and economic interest gr	oupings formed to carry out major proj	ects
Assiut dam	Egypt	33
Bogotà-Girardot motorway	Colombia	25
Cairo metro, line 3, phase 3	Egypt	27
Cairo metro, line 3, phase 4A	Egypt	27
Chernobyl confinement shelter	Ukraine	50
Crossrail	England	27
EOLE CNIT train station, La Défense	France	14
ITER project - Tokamak reactor building	France	15
Kingston Container Terminal	Jamaica	50
Le Grand Paris – Line 15 South	France	22
Lee Tunnel	England	30
Linea Amarilla motorway	Peru	33
Maliakos - Kleidi motorway	Greece	11
Mandarin Oriental, London	England	50
New Coastal Road - Reunion Island	France	20
Ohio East End Crossing	United States	32
Patras - Corinth motorway	Greece	27
Phnom-Penh & Siem Reap airports	Cambodia	70
Rijnlandroute Tunnel	Netherlands	25
Santiago Airport	Chile	50
Shieldhall Tunnel	Scotland	50
South-Europe Atlantic (SEA) high-speed rail line	France	10
Thames Tideway Tunnel	England	40
Yamal LNG tanks	Russia	50

## REPORT OF THE STATUTORY AUDITORS ON THE CONSOLIDATED FINANCIAL STATEMENTS

### at 31 December 2017

To the sole shareholder of VINCI Construction Grands Projets

Opinion		

In accordance with our appointment by you as Statutory Auditors, we have audited the accompanying consolidated financial statements of VINCI Construction Grands Projets for the year ended 31 December 2017.

In our opinion, the consolidated financial statements for the year give a true and fair view of the financial position, the assets and liabilities, and the results of the group formed by the persons and entities included in the consolidation, in accordance with the International Financial Reporting Standards as endorsed by the European Union.

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### Basis of our opinion

### Audit

We conducted our audit in accordance with professional standards applicable in France. We believe that the information that we collected provides a sufficient and appropriate basis for our opinion.

Our responsibilities under those standards are stated in the "Responsibilities of the Statutory Auditors as regards auditing the consolidated financial statements" section of this report.

### Independence

We conducted our audit in accordance with the independence rules applicable to us between 1 January 2017 and the date on which we issued our report, and in particular we did not provide any services forbidden by the code of conduct of the statutory auditors' profession in France.

### Justification of our assessments

As required by Articles L. 823-9 and R. 823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the following assessments that were, in our professional judgment, the most important in relation to our audit of the year's consolidated financial statements.

Those assessments were made in the context of our audit of the consolidated financial statements taken as a whole and in the formation of our opinion stated above. We express no opinion on items of the consolidated financial statements taken in isolation.

As stated in Note I.3.1 to the consolidated financial statements, the VINCI Construction Grands Projets group uses estimates prepared on the basis of information available at the time of preparing its consolidated financial statements. Those estimates relate in particular to construction contracts: the Group recognises income from its long-term contracts using the percentage of completion method on the basis of the best available estimates of the final outcome of contracts, as stated in Notes I.3.1.1 and 3.4. We have assessed the assumptions used by the Group in making these estimates and reviewed the calculations made.

# Verification of information relating to the Group provided in the management report

We have also verified in accordance with the professional standards applicable in France and as required by law, the information concerning the Group presented in the Chairman's management report.

We have no comments to make as to its fair presentation and its consistency with the consolidated financial statements.

### Responsibilities of management and persons involved in corporate governance in relation to the consolidated financial statements

Management is responsible for preparing consolidated financial statements that present a true and fair view, in accordance with IFRSs as endorsed by the European Union, and for setting up the internal controls it deems necessary for preparing consolidated financial statements that do not contain any material misstatements, whether due to fraud or error.

When preparing the consolidated financial statements, management is responsible for assessing the company's ability to continue as a going concern, for presenting in those statements any necessary information relating to its status as a going concern, and for applying the accounting concept of going concern, except where there is a plan to liquidate the company or discontinue its operations.

The consolidated financial statements have been approved by the Chairman.

### Responsibilities of the Statutory Auditors as regards auditing the consolidated financial statements

Our responsibility is to prepare a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements, taken as a whole, are free of material misstatement. Reasonable assurance means a high level of assurance, although there is no guarantee that an audit conducted in accordance with professional standards will systematically detect all material misstatements. Misstatements may arise from fraud or error,

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## REPORT OF THE STATUTORY AUDITORS ON THE CONSOLIDATED FINANCIAL STATEMENTS

### at 31 December 2017

and are regarded as material when they can reasonably be expected, individually or together, to influence the economic decisions that users of the financial statements take on the basis of those statements.

As stated by article L. 823-10-1 of the French Commercial Code, our audit assignment does not involve guaranteeing the viability of your company or the quality of its management.

When conducting an audit in accordance with professional standards in France, statutory auditors use their professional judgment throughout the audit. In addition:

- they identify and assess the risks that the consolidated financial statements contain material misstatements, whether through fraud or error, define and implement audit procedures to address those risks, and collect information that they regard as sufficient and appropriate as the basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the risk of not detecting a material misstatement resulting from error, because fraud may involve collusion, falsification, voluntary omissions, false statements or the circumvention of internal controls;
- auditors familiarise themselves with the internal controls relevant to the audit, in order to define audit procedures appropriate to the situation in hand, and not in order to express an opinion on the effectiveness of internal control;
- they assess the appropriateness of accounting policies adopted and the reasonableness of accounting estimates made by Management, along with information about those estimates provided in the consolidated financial statements;
- they assess whether management has applied appropriately the going concern convention and, based on information collected, whether or not there is a material uncertainty arising from events or circumstances likely to call into question the company's ability to continue as a going concern. That assessment is based on information collected until the date of the auditors' report, although it should be borne in mind that subsequent circumstances or events may call into question the company's status as a going concern. If the auditors conclude that there is a material uncertainty, they draw the attention of those reading their report to information provided in the consolidated financial statements in relation to that uncertainty or, if that information is not provided or is not relevant, they certify the financial statements with reservations or refuse to certify them;
- they assess the overall presentation of the consolidated financial statements and assess whether the consolidated financial statements reflect the underlying operations and events so that they give a true and fair view;

regarding financial information relating to persons or entities included in the scope of consolidation, they collect the information that they regard as sufficient and appropriate to express an opinion on the consolidated financial statements. The auditors are responsible for managing, supervising and conducting the audit of the consolidated financial statements and for the opinion expressed on those financial statements.

#### Paris La Défense and Neuilly-sur-Seine,

13 February 2018

**The Statutory Auditors** 

**KPMG Audit, A Department of KPMG S.A.** Philippe BOURHIS **DELOITTE & ASSOCIÉS,** Marc de VILLARTAY

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